

Sample Co.

Financials 2021

Revised 03/24/2020

Item	Projected January	Projected February	Projected March	Projected April	Projected May	Projected June	Projected July	Projected August	Projected September	Projected October	Projected November	Projected December	Total	Percent	Average for Year
Revenue															
Products	\$ 14,300	\$ 14,300	\$ 14,300	\$ 15,000	\$ 15,000	\$ 15,000	\$ 16,000	\$ 16,000	\$ 16,000	\$ 17,000	\$ 17,000	\$ 17,000	\$ 186,900	27.62%	\$ 15,575
Labor Hourly	\$ 8,000	\$ 8,000	\$ 8,000	\$ 8,100	\$ 8,100	\$ 8,100	\$ 8,200	\$ 10,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 114,500	16.92%	\$ 9,542
Labor - Project	\$ 28,000	\$ 28,000	\$ 28,000	\$ 29,000	\$ 29,000	\$ 29,000	\$ 30,000	\$ 32,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 373,000	55.12%	\$ 31,083
Misc	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 2,250	0.33%	\$ 188
Total Revenue	\$ 50,475	\$ 50,475	\$ 50,475	\$ 52,275	\$ 52,275	\$ 52,275	\$ 54,400	\$ 58,200	\$ 63,200	\$ 64,200	\$ 64,200	\$ 64,200	\$ 676,650	72.38%	\$ 56,388
Expenses															
COG Products	\$ 11,440	\$ 11,440	\$ 11,440	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,800	\$ 12,800	\$ 12,800	\$ 13,600	\$ 13,600	\$ 13,600	\$ 149,520	26.45%	\$ 12,460
COG Mngd Svc	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,700	\$ 2,700	\$ 2,700	\$ 2,900	\$ 2,900	\$ 2,900	\$ 32,100	5.68%	\$ 2,675
Payroll - Total (Includes owner)	\$ 20,100	\$ 20,200	\$ 20,200	\$ 20,200	\$ 20,500	\$ 20,500	\$ 20,500	\$ 25,000	\$ 26,000	\$ 26,000	\$ 26,000	\$ 26,000	\$ 271,200	47.98%	\$ 22,600
Sales - Marketing	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	2.12%	\$ 1,000
Computer Colo	\$ 820	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 10,170	1.80%	\$ 848
Employee Expenses	\$ 900	\$ 850	\$ 850	\$ 900	\$ 900	\$ 900	\$ 900	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 11,700	2.07%	\$ 975
Office Supplies	\$ 650	\$ 700	\$ 700	\$ 800	\$ 800	\$ 800	\$ 900	\$ 1,200	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 10,550	1.87%	\$ 879
Rent	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 30,000	5.31%	\$ 2,500
Telephone	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 3,850	0.68%	\$ 321
Other	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,700	\$ 2,700	\$ 2,700	\$ 2,800	\$ 3,200	\$ 3,000	\$ 3,000	\$ 3,100	\$ 3,100	\$ 34,100	6.03%	\$ 2,842
Total Expenses	\$ 42,810	\$ 42,940	\$ 42,940	\$ 43,850	\$ 44,150	\$ 44,150	\$ 45,250	\$ 50,700	\$ 51,300	\$ 52,300	\$ 52,400	\$ 52,400	\$ 565,190	100.00%	\$ 47,099
Profit	\$ 7,665	\$ 7,535	\$ 7,535	\$ 8,425	\$ 8,125	\$ 8,125	\$ 9,150	\$ 7,500	\$ 11,900	\$ 11,900	\$ 11,800	\$ 11,800	\$ 111,460		
YTD	\$ 7,665	\$ 15,200	\$ 22,735	\$ 31,160	\$ 39,285	\$ 47,410	\$ 56,560	\$ 64,060	\$ 75,960	\$ 87,860	\$ 99,660	\$ 111,460			