

Sample Co.

Financials 2008

Source: "Profit and Loss -- Accrual" reports.

Revised 11/2/2008

Item	January	February	March	April	May	June	July	August	Septembr	October	Projected November	Projected Decembr	Total	Percent	Monthly Average for Year
Revenue															
Products	\$ 9,332	\$ 10,935	\$ 9,430	\$ 5,161	\$ 6,792	\$ 13,992	\$ 14,864	\$ 12,474	\$ 8,065	\$ 11,265	\$ 11,200	\$ 11,300	\$ 124,810	24.19%	\$ 10,401
Labor Break Fix	\$ 5,789	\$ 6,635	\$ 7,834	\$ 7,358	\$ 6,528	\$ 8,761	\$ 8,068	\$ 9,055	\$ 10,976	\$ 9,245	\$ 8,000	\$ 8,000	\$ 96,249	18.65%	\$ 8,021
Managed Services	\$ 21,700	\$ 21,700	\$ 22,775	\$ 22,775	\$ 22,775	\$ 23,475	\$ 23,475	\$ 23,475	\$ 27,765	\$ 27,665	\$ 27,665	\$ 27,665	\$ 292,910	56.76%	\$ 24,409
Misc	\$ 586	\$ 75	\$ 340	\$ 106	\$ 144	\$ 25	\$ 27	\$ 244	\$ 227	\$ 98	\$ 100	\$ 100	\$ 2,072	0.40%	\$ 173
Total Revenue	\$ 37,407	\$ 39,345	\$ 40,379	\$ 35,400	\$ 36,239	\$ 46,253	\$ 46,434	\$ 45,248	\$ 47,033	\$ 48,273	\$ 46,965	\$ 47,065	\$ 516,041	75.81%	\$ 43,003
Expenses															
COG Products	\$ 7,666	\$ 8,948	\$ 7,744	\$ 4,329	\$ 5,535	\$ 11,194	\$ 11,891	\$ 9,979	\$ 6,452	\$ 9,012	\$ 8,960	\$ 9,040	\$ 100,750	22.14%	\$ 8,396
COG Mngd Svc	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,100	\$ 2,100	\$ 2,200	\$ 2,200	\$ 2,300	\$ 2,400	\$ 2,400	\$ 2,500	\$ 2,500	\$ 26,700	5.87%	\$ 2,225
Payroll - Total	\$ 18,653	\$ 18,957	\$ 19,047	\$ 18,966	\$ 19,177	\$ 19,013	\$ 19,143	\$ 19,192	\$ 20,164	\$ 20,284	\$ 20,100	\$ 20,100	\$ 232,796	51.15%	\$ 19,400
Sales - Marketing	\$ 771	\$ 885	\$ 574	\$ 729	\$ 880	\$ 960	\$ 954	\$ 755	\$ 834	\$ 912	\$ 1,000	\$ 1,000	\$ 10,254	2.25%	\$ 855
Computer Colo	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 820	\$ 9,840	2.16%	\$ 820
Employee Expenses	\$ 638	\$ 652	\$ 715	\$ 778	\$ 768	\$ 799	\$ 866	\$ 870	\$ 897	\$ 982	\$ 900	\$ 900	\$ 9,765	2.15%	\$ 814
Office Supplies	\$ 786	\$ 755	\$ 794	\$ 640	\$ 641	\$ 633	\$ 599	\$ 1,127	\$ 619	\$ 650	\$ 650	\$ 650	\$ 8,544	1.88%	\$ 712
Rent	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 15,000	3.30%	\$ 1,250
Telephone	\$ 1,116	\$ 1,005	\$ 1,069	\$ 1,075	\$ 1,038	\$ 1,008	\$ 1,078	\$ 884	\$ 1,031	\$ 1,027	\$ 1,000	\$ 1,000	\$ 12,331	2.71%	\$ 1,028
Other	\$ 1,978	\$ 2,109	\$ 2,200	\$ 2,567	\$ 2,241	\$ 2,352	\$ 2,398	\$ 2,534	\$ 2,774	\$ 2,902	\$ 2,500	\$ 2,600	\$ 29,155	6.41%	\$ 2,430
Total Expenses	\$ 35,678	\$ 37,381	\$ 36,213	\$ 33,254	\$ 34,450	\$ 40,229	\$ 41,199	\$ 39,711	\$ 37,241	\$ 40,239	\$ 39,680	\$ 39,860	\$ 455,135	77.86%	\$ 37,928
Profit	\$ 1,729	\$ 1,964	\$ 4,166	\$ 2,146	\$ 1,789	\$ 6,024	\$ 5,235	\$ 5,537	\$ 9,792	\$ 8,034	\$ 7,285	\$ 7,205	\$ 60,906		
YTD	\$ 1,729	\$ 3,693	\$ 7,859	\$ 10,005	\$ 11,794	\$ 17,818	\$ 23,053	\$ 28,590	\$ 38,382	\$ 46,416	\$ 53,701	\$ 60,906			