

Sample Co.

Financials 2009

Item	Revised 11/2/2008												Total	Percent	Average for Year
	Projected January	Projected February	Projected March	Projected April	Projected May	Projected June	Projected July	Projected August	Projected September	Projected October	Projected November	Projected December			
Revenue															
Products	\$ 11,000	\$ 11,100	\$ 11,200	\$ 11,300	\$ 11,400	\$ 11,500	\$ 11,600	\$ 11,700	\$ 11,800	\$ 11,900	\$ 12,000	\$ 12,000	\$ 138,500	22.40%	\$ 11,542
Labor Break Fix	\$ 8,000	\$ 8,000	\$ 8,200	\$ 8,200	\$ 8,400	\$ 8,400	\$ 8,600	\$ 8,600	\$ 8,800	\$ 8,800	\$ 9,000	\$ 9,000	\$ 102,000	16.49%	\$ 8,500
Managed Services	\$ 27,665	\$ 27,000	\$ 27,000	\$ 29,000	\$ 29,000	\$ 31,000	\$ 31,000	\$ 33,000	\$ 33,000	\$ 36,000	\$ 36,000	\$ 36,000	\$ 375,665	60.75%	\$ 31,305
Misc	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 175	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 200	\$ 2,250	0.36%	\$ 188
Total Revenue	\$ 46,840	\$ 46,275	\$ 46,575	\$ 48,675	\$ 48,975	\$ 51,075	\$ 51,400	\$ 53,500	\$ 53,800	\$ 56,900	\$ 57,200	\$ 57,200	\$ 618,415	77.60%	\$ 51,535
Expenses															
COG Products	\$ 8,800	\$ 8,880	\$ 8,960	\$ 9,040	\$ 9,120	\$ 9,200	\$ 9,280	\$ 9,360	\$ 9,440	\$ 9,520	\$ 9,600	\$ 9,600	\$ 110,800	20.98%	\$ 9,233
COG Mngd Svc	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,700	\$ 2,700	\$ 2,700	\$ 2,800	\$ 2,800	\$ 2,800	\$ 2,900	\$ 2,900	\$ 2,900	\$ 33,000	6.25%	\$ 2,750
Payroll - Total	\$ 20,100	\$ 20,200	\$ 20,300	\$ 20,400	\$ 20,500	\$ 20,500	\$ 20,500	\$ 25,000	\$ 26,000	\$ 26,000	\$ 26,000	\$ 26,000	\$ 271,500	51.42%	\$ 22,625
Sales - Marketing	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	2.27%	\$ 1,000
Computer Colo	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 850	\$ 10,200	1.93%	\$ 850
Employee Expenses	\$ 850	\$ 850	\$ 850	\$ 900	\$ 900	\$ 900	\$ 900	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 11,650	2.21%	\$ 971
Office Supplies	\$ 700	\$ 700	\$ 700	\$ 800	\$ 800	\$ 800	\$ 900	\$ 900	\$ 900	\$ 1,000	\$ 1,000	\$ 1,000	\$ 10,200	1.93%	\$ 850
Rent	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 18,000	3.41%	\$ 1,500
Telephone	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 13,700	2.59%	\$ 1,142
Other	\$ 2,700	\$ 2,800	\$ 2,900	\$ 3,000	\$ 3,000	\$ 3,100	\$ 3,100	\$ 3,200	\$ 3,200	\$ 3,300	\$ 3,300	\$ 3,400	\$ 37,000	7.01%	\$ 3,083
Total Expenses	\$ 40,200	\$ 40,480	\$ 40,760	\$ 41,290	\$ 41,470	\$ 41,650	\$ 41,930	\$ 46,910	\$ 47,990	\$ 48,370	\$ 48,450	\$ 48,550	\$ 528,050	100.00%	\$ 44,004
Profit	\$ 6,640	\$ 5,795	\$ 5,815	\$ 7,385	\$ 7,505	\$ 9,425	\$ 9,470	\$ 6,590	\$ 5,810	\$ 8,530	\$ 8,750	\$ 8,650	\$ 90,365		
YTD	\$ 6,640	\$ 12,435	\$ 18,250	\$ 25,635	\$ 33,140	\$ 42,565	\$ 52,035	\$ 58,625	\$ 64,435	\$ 72,965	\$ 81,715	\$ 90,365			